



## **MILTON BUSINESS GUIDE**

**Issued 2014**

The first thing to know about Milton: we've got **GRIT**.  
That's right, G-R-I-T,

. . . the stuff leaders are made of. Grit is the “dig deep” you find in up-and-coming champions. It's about having the courage, optimism and passion to make a plan, and then taking that first step: going for the goal. Grit takes hardiness, follow-through, resilience, and zeal: a need to achieve. If you've got grit, you're in good company in this town. Milton is a community on the move. We aim for the high quality of life that a vibrant economy offers, and we're giving entrepreneurs, business managers and investors a reason to check out Milton. It's time to learn why Milton is a profitable place to do business.

# TOWN OF MILTON BUSINESS GUIDE

## TABLE of CONTENTS

WELCOME TO MILTON .....	1
TOWN & REGIONAL HIGHLIGHTS .....	2
KEY DEMOGRAPHICS .....	3
REGIONAL WORKFORCE .....	4
MILTON BUSINESS & INDUSTRY PROFILE .....	5
TRANSPORTATION .....	6
UTILITIES.....	7
QUALITY OF LIFE .....	8
HOUSING .....	8
EDUCATION .....	9
PUBLIC SAFETY .....	9
MEDICAL.....	10
CULTURE & RECREATION .....	10
TOWN GOVERNMENT .....	11
LOCAL TAXES .....	12
STATE TAXES.....	12
SITE SELECTION & LOCAL PERMITTING .....	13
STATE PERMITTING .....	14
REAL ESTATE & ZONING .....	14
BUSINESS DEVELOPMENT RESOURCES & FUNDING .....	15



## WELCOME TO MILTON

This guide is designed to help investors, owners, managers and entrepreneurs decide if Milton is right for their business.

If you are considering starting, relocating or expanding a business, you should be aware of the distinct competitive advantages Milton offers to grow your bottom line.

In the following pages you'll find an overview of Milton's business climate as well as an introduction to the high quality of life and services that are steadily attracting new residents to the area.

Now is the right time to consider Milton. We are a community on the move and well-positioned for growth. Small and large companies are discovering that Milton is a profitable place to do business.

We invite you to contact our Planning & Economic Development Office to learn more about the permitting process and the diverse resources available to you.

On behalf of the Selectboard

**Town Manager**  
**Planning Director**

Brian M. Palaia  
Katherine Sonnick

# TOWN & REGIONAL HIGHLIGHTS

Located on the eastern shore of Lake Champlain at the foothills of the Green Mountains, Milton is a growing and accessible community only 14 miles north of Burlington. Milton is within Chittenden County -- the cultural and economic center of Vermont. Tourists and talented workers are drawn to the region for the high quality of life, vibrant communities and world-class, four-season recreation.

Chittenden County hosts a quarter of the state's population and private businesses, and -- with 10,000 residents -- Milton is the eighth largest community in Vermont. Milton's household income and educational attainment exceed national norms, and the region is comparably young.

Milton is not one of those sleepy, picture-perfect New England towns you see on a Vermont postcard. We're a community on the move. We've got grit, and we're ready to get the job done. Our competitive and stable tax structure makes the town a good place to do business, and with a professional Town government and smooth permitting process, Milton is a well-run community.

The town's economic growth is guided by an updated Comprehensive Plan and Zoning Regulations that have resulted in affordable commercial, retail, industrial and mixed-use land served by water and wastewater, a commuter bus line and access to two Interstate 89 interchanges. Additionally, Milton's local leadership has made a strong commitment to economic development and quality of life.

Investors, business managers and entrepreneurs are finding that Milton is a profitable place to do business.



## QUICK FACTS

<b>Location</b>	Chittenden County, Vermont
<b>Chartered</b>	June 8, 1763
<b>Form of Government</b>	Selectboard-Town Manager
<b>Town Population</b>	10,352 <sup>1</sup>
<b>County Population</b>	156,545 <sup>1</sup>
<b>Households</b>	3,889 <sup>1</sup>
<b>Housing Units</b>	4,147 <sup>1</sup> (83% Owner Occupied)
<b>Commercial Establishments</b>	1,081 <sup>1</sup>
<b>Land Area</b>	51.5 square miles <sup>2</sup> (133 square kilometers)
<b>Water Area</b>	9.4 square miles <sup>2</sup> (24 square kilometers)
<b>Population Density</b>	201 people per square mile (78 per square kilometer)
<b>Zip Code</b>	05468

<sup>1</sup> US Census American FactFinder, 2010 Demographic Profile

<sup>2</sup> Vermont Department of Libraries

## POPULATION

Age Group	Percentage
18-24	10%
25-34	15%
35-44	20%
45-54	25%
55-64	30%
65-74	40%
75-84	60%
85+	85%

Chittenden County: 36.2 <sup>3</sup>	<i>Young workers are attracted to our region. Chittenden County's share of 20-34 year-olds is 29 percent higher compared to the rest of Vermont. <sup>4</sup></i>
Vermont: 41.5 <sup>3</sup>	

<b>Milton:</b> \$69,466 <sup>6</sup>	<i>Milton's median household income exceeds that of Vermont and Chittenden County.</i>
<b>Chittenden County:</b> \$62,260 <sup>6</sup>	
<b>Vermont:</b> \$53,422 <sup>6</sup>	

<b>Milton</b> 95.1% <sup>7</sup>	<i>Milton's Educational Attainment exceeds the national, state and county rates.</i>
<b>Chittenden County</b> 93.9% <sup>7</sup>	
<b>Vermont</b> 91.3% <sup>7</sup>	

<b>Milton</b> 10.5% <sup>7</sup>	<i>Milton's rate is ahead of the state and national average.</i>
<b>Vermont:</b> 10.1% <sup>7</sup>	
<b>USA:</b> 9.3% <sup>7</sup>	

<sup>7</sup> US Census American FactFinder, 2008-2012 American Community Survey 5-year Estimates

# REGIONAL WORKFORCE



*Employers are drawn to the region for the excellent workforce quality and resilient, stable economy. Talented people are attracted to the region for the high quality of life, vibrant communities, and outstanding four-season recreation.*

<b>HIGH PARTICIPATION</b>	Chittenden County provides approximately one-third of the state's jobs, and its labor force has a high participation rate among many skills categories -- particularly technical skills. <sup>8</sup>
<b>EXCELLENT QUALITY</b>	Our regional employers report excellent workforce quality, highlighting a good work ethic, productivity, low turnover and low absenteeism. <sup>8</sup>
<b>LOW UNEMPLOYMENT</b>	With consistently low unemployment, Vermont has had the second fastest employment growth among New England states over the past six decades. <sup>9</sup>
<b>ENTREPRENEURIAL</b>	The Kauffman Annual Report ranked Vermont as the second most entrepreneurial state, and Vermont remains among the top 10 in entrepreneurial growth. <sup>10</sup>
<b>HEALTHY</b>	Healthy employees are better employees, and Vermont was named the healthiest state in 2013, keeping Vermont in the top five for the sixth year in a row. <sup>11</sup>
<b>RESILIENT</b>	Throughout the great recession and recovery, Vermont has remained well below the national unemployment rate and is currently ranked as having the fourth lowest unemployment in the nation. <sup>12</sup>

*"Husky chose Milton because the quality of life in this part of the state allows us to attract and retain key talent to ensure we remain an industry leader."*

*Geoff Glaspie, Plant Manager, Husky Injection Molding Systems*

<sup>8</sup> Chittenden County Competitive Assessment: An ECOS Analysis Report CCRPC Jan. 2012

<sup>9</sup> U.S. Bureau of Labor Statistics

<sup>10</sup> Kauffman 2013 Annual Report

<sup>11</sup> United Health Foundation's 2012 Annual Report on America's Health Rankings

<sup>12</sup> 2013 Vermont Economic-Demographic Profile, Dept. of Labor



# MILTON BUSINESS & INDUSTRY PROFILE

*6,206 of Milton's residents are in the labor force, and Milton businesses employ approximately 3,359 workers – roughly half of which are represented among the Top 25 Private Sectors below.<sup>13</sup>*

## MEAN WAGES 2011

Milton: \$41,414 <sup>14</sup>	<i>Milton's mean wages are consistent with the national average.</i>
Vermont: \$40,284 <sup>14</sup>	

## TOP PRIVATE EMPLOYERS IN MILTON<sup>15</sup>

COMPANY	Primary Sector Industry Code (SIC) Description
Husky Injection Molding Systems	Plastics-Mold-Manufacturers
Green Mountain Knitting	Knitted Fabrics (Manufacturers)
Dowlings Inc.	Grocers-Wholesale
Mountain Transit Inc.	Bus Lines
Hannaford Supermarket	Grocers-Retail
Premier Coach Co. Inc.	Buses-Charter & Rental
Tri-Angle Metal Fab	Metal Fabricators
Villanti & Sons Printer Inc.	Printers (Manufacturers)
Terry Hill Inc.	Transportation Freight
AirBoss Defense	Defense Contractors
Milton Family Practice	Physicians
Camp Pre-Cast Concrete Prods	Concrete Products (Wholesale)
Gardener's Supply	Internet & Catalog Shopping
R.R. Charlebois	Wrecking Services/Trucking/Retail
Royal Design & Construction	Building Contractors
Advanced Machine & Tool Co. Inc.	Machine Shops (Manufacturers)
Cyr Lumber	Lumber-Manufacturers
New England Deliveries Inc.	Delivery Service

*Roughly 1,719 workers are employed by Milton's top 20 employers.*

*Median employment among the top 20 is 42.5 employees per firm.*



## OTHER TOP EMPLOYMENT SECTORS<sup>15</sup>

Restaurants	Child Care Services	Pharmacies
Electric Transmission/Distribution Equipment	Automobile Repairing & Service	Physical Therapists
Hardware-Retail	Lot Maintenance & Marking	

*Gardener's Supply's warehousing facility in Milton processes orders from its popular catalog for speedy shipment worldwide.*

<sup>13</sup> US Census American FactFinder, 2008-2012 American Community Survey 5-year Estimates

<sup>14</sup> 2013 Vermont Economic-Demographic Profile, Department of Labor

<sup>15</sup> InfoUSA Businesses 2013 via Chittenden County Regional Planning Commission



# TRANSPORTATION

Milton is accessible to several major markets, including Boston, New York City and Montreal



## PRIMARY ROADS

Milton is bisected by toll-free Interstate I-89 and US Route 7. Exits 17 & 18 are located on US Route 7 just north and south of the town line. In 2012, US 7 had *Annual Average Daily Traffic* section counts up to 13,300 (CCRPC).

## COMMUTER BUS

The Chittenden County Transportation Authority (CCTA) runs a commuter bus line from downtown Burlington to Milton. CCTA offers safe, convenient and accessible transportation alternatives to bring workers and consumers to your doorstep.

## BORDER CROSSINGS

The nearest of several Canadian border crossings is located 28 miles from Milton on I-89.

## AIRPORTS

Milton is only 17 miles from the Burlington Airport (BTV); 34 miles from the Plattsburgh, N.Y. Airport (PBG), and 90 miles from the Montreal, Quebec Airport (YUL). The Burlington Airport has direct flights to 10 major American airports, as well as Toronto, Canada.

## PASSENGER TRAIN

Milton is accessible to three AMTRAK stations and two lines, *The Vermonter* (which runs from D.C. to St. Albans) and *The Adirondack* (which runs from NYC to Montreal). *The Vermonter* passes through Milton with stops in St. Albans and Essex Jct., only 13 miles from our Town center, and *The Adirondack* stops in Plattsburgh, N.Y., just 27 miles from Milton.

## FREIGHT TRAIN

New England Central Railroad & Clarendon & Pittsford Railroad serve regional freight needs.

## SEAPORT

The Port of Montreal allows for easy shipment of product and is located within an hour and a half of Milton.



Transportation infrastructure maps can be found in our online Comprehensive Plan

# UTILITIES



## ENERGY SAVING

*We know that energy costs impact every business.*

*That's why we recommend talking to an expert at Efficiency Vermont to learn more about actions you can take to save money.*

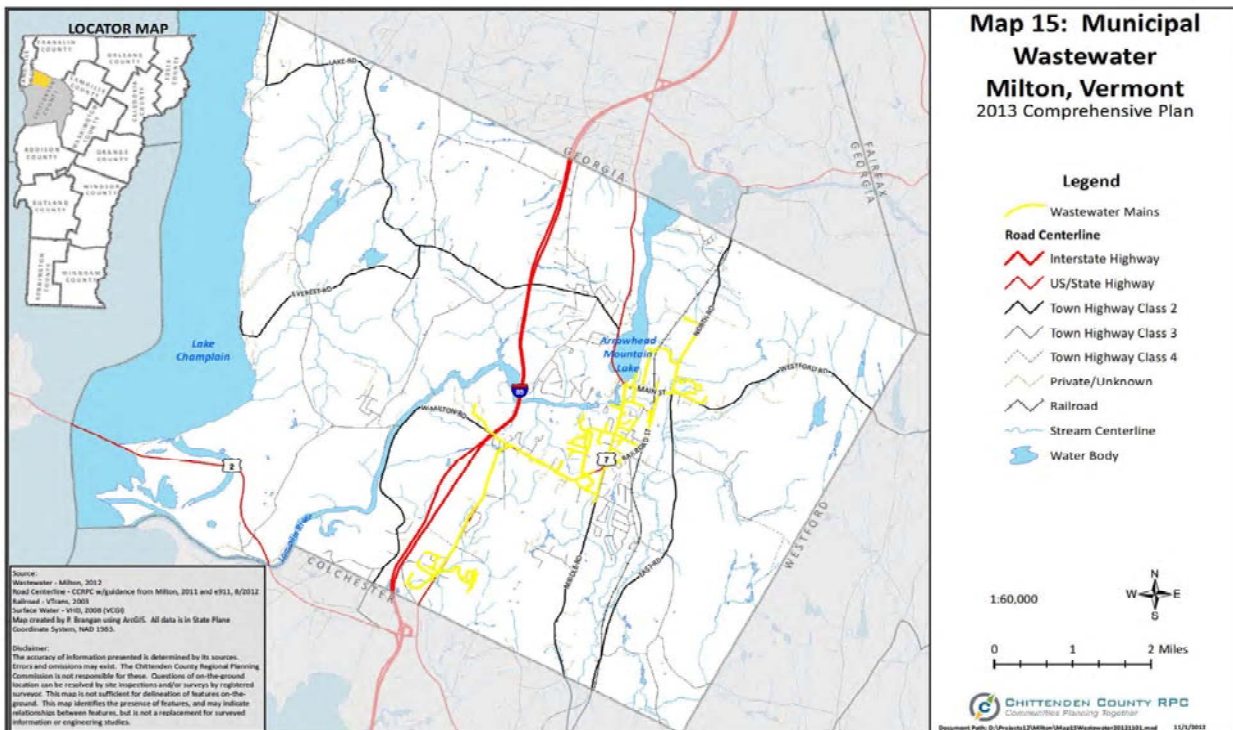
*The individual utilities can provide pricing information for your needs.*



<b>ELECTRIC</b>	Green Mountain Power
<b>WATER</b>	Champlain Water District
<b>WASTEWATER</b>	Town of Milton (1 MILLION GALLONS PER DAY CAPACITY)
<b>SOLID WASTE</b>	Private contractors & Chittenden County Solid Waste District
<b>NATURAL GAS</b>	Vermont Gas
<b>TELECOMMUNICATIONS</b>	The county is served by multiple telecommunications providers including FairPoint, Comcast, Vermont Telephone Company (VTel), Burlington Telecom and others. This is a robust network that is making significant investments in telecommunications upgrades.

## SERVICE AREA MAPS

Maps like the one below are available upon request or can be found online in the Comprehensive Plan.





## QUALITY OF LIFE

If you ask residents what attracts and keeps them in Milton, you'll hear it over and over: "The quality of life." ***Milton offers a balanced fit that can be tough to access in neighboring communities.***

Residents value the diverse housing options, proximity to Burlington, quality of schools and nearby colleges and universities. Plus, year-round activities and outstanding four-season recreation make it easy to get out and stay active in Milton.



## HOUSING



- ✓ VILLAGE
- ✓ SUBURBAN
- ✓ COUNTRY
- ✓ WATERFRONT
- ✓ PARK

Whether you enjoy village, suburban or country life, we offer a diverse selection of affordable and upscale homes in picturesque settings throughout our community.

Our safe, affordable housing makes our neighborhoods perfect for every stage of life. Many residents say they chose Milton because of its housing value.

Located at the foothills of the Green Mountains on six miles of Lake Champlain shoreline, Milton's beautiful waterfront properties are also ideal for a second or retirement home.

# EDUCATION

*Education in Northwest Vermont prepares students for the workforce. Our college and universities offer employers a great source for recruitment and training.*

## MILTON TOWN SCHOOL DISTRICT

Milton Town School District educates approximately 1,700 children from kindergarten through 12<sup>th</sup> grade. Our quality schools build a strong community and successful people by preparing students for higher education and the workforce. Milton's schools offer diverse extracurricular activities to help students excel outside of the classroom, and our nutritious school lunches are nationally recognized.

## TECHNICAL SECONDARY EDUCATION

Technical education is available to Milton students through Essex Center of Technology or Burlington Technical Center.

## COLLEGES AND UNIVERSITIES

Milton is within commuting distance of several colleges and universities, including the University of Vermont, Champlain College, St. Michael's College, Burlington College, Community College of Vermont, Johnson State College and Albany College of Pharmacy and Health Sciences.

## PATHWAYS TO COLLEGE

Vermont Student Assistance Corporation (VSAC)<sup>16</sup> is a public nonprofit agency whose mission is to help Vermonters who want to go to college or receive other training after high school. VSAC provides grants, loans, scholarships, career and education planning.

# PUBLIC SAFETY

**POLICE ✓ FIRE ✓ RESCUE**  
**24 hours a day • 365 days a year**

Milton provides 24-hour police, fire and rescue coverage 365 days a year and has mutual aid agreements with neighboring towns for shared coverage. Our police department is full-service, while our fire and rescue departments are primarily staffed by dedicated and well-trained volunteers. Vermont is consistently ranked among the top 5 safest states due to its low crime rate.



<sup>16</sup> vsac.org

# MEDICAL

High quality medical care is always nearby. Milton is close to two major hospitals and only two hours from Dartmouth-Hitchcock. We also have a local medical center and several small practitioners.

## NEARBY HOSPITALS

- Fletcher Allen
- Northwestern Medical Center
- Dartmouth-Hitchcock



# CULTURE & RECREATION

## MILTON PUBLIC LIBRARY

The Milton Public Library offers cutting edge library services, making it one of the finest municipal libraries in Vermont. Residents are proud of this impressive community resource serving roughly 150 people each day of operation. Milton Library allows visitors of all ages to read, imagine and grow. Learn more at [www.miltonlibraryvt.org](http://www.miltonlibraryvt.org).

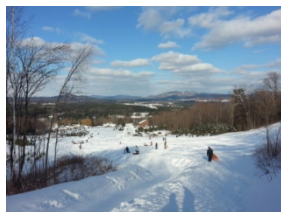
## RECREATION

In cooperation with strong civic organizations, Milton offers year-round recreation programs and events for all ages and interests. The Town publishes a seasonal recreation program guide in January, April and August.

## PARKS, TRAILS & FACILITIES

The Town also has diverse recreational spaces for organized sports, hiking, biking, walking, swimming, snowshoeing, paddling and fishing. We encourage you to visit our outstanding recreational sites.

- Bombardier Park
- Eagle Mountain Natural Area
- The Town Forest
- Lamoille River Walk
- River Street Park
- Sand Bar State Park
- Sandbar Wildlife Management Area
- 5 Fishing access areas



# TOWN GOVERNMENT

Milton operates under a Selectboard-Manager form of municipal government. The Town has 10 departments with 50 full-time employees and more than 100 volunteers dedicated to providing outstanding public and community service.

The Municipal Building is located at 43 Bombardier Rd. and is open Monday through Friday from 8 a.m. to 5 p.m. The following offices are located at the municipal complex:

- Assessor/Lister
- Clerk/Treasurer
- Finance
- Fire/Rescue
- Library
- Planning & Economic Development
- Police
- Public Works
- Recreation



## E-MAIL

You can reach most employees by e-mail. The address is the first initial followed by the last name. For John Doe, this would be: [jdoe@town.milton.vt.us](mailto:jdoe@town.milton.vt.us).

## WEBSITE

[www.miltonvt.org](http://www.miltonvt.org)

## FACEBOOK

The Town uses social media to allow residents to stay connected with the Town's work and public service announcements. Consider following us on Facebook at [www.facebook.com/miltonvermont](https://www.facebook.com/miltonvermont).

## CONTACTS

<b>Town Manager</b>	Brian Palaia	893-6655
<b>Animal Control</b>		893-2424
<b>Assessor</b>		893-4325
<b>Buildings, Grounds &amp; Highway</b>	Dustin Keelty	893-6030
<b>Clerk/Treasurer</b>	John Cushing	893-4111
<b>Assistant Clerk/Treasurer</b>	Paulette LaFond	893-4111
<b>Finance</b>	Joanne Davis	893-6033
<b>Fire (Non-Emergency)</b>	Don Turner	891-8080
<b>Fire Emergency</b>		<b>911</b>
<b>Health Officer</b>	Amanda Pitts	893-1186
<b>Human Resources</b>	Erik Wells	893-6655
<b>Library</b>	Kathleen Dulac	893-4644
<b>Medical Emergency</b>		<b>911</b>
<b>Planning &amp; Economic Dev.</b>	Katherine Sonnick	893-1186
<b>Police (Non-Emergency)</b>	Brett Van Noordt	893-6171
<b>Emergency Dispatch</b>		<b>893-2424</b>
<b>Police Emergency</b>		<b>911</b>
<b>Public Works</b>	Roger Hunt	893-6030
<b>Recreation</b>	Kym Duchesneau	893-4922
<b>Rescue</b>	Don Turner	891-8090
<b>Water &amp; Wastewater</b>	Nate Lavallee	893-6030
<b>Zoning Administrator</b>	Katherine Sonnick	893-1186

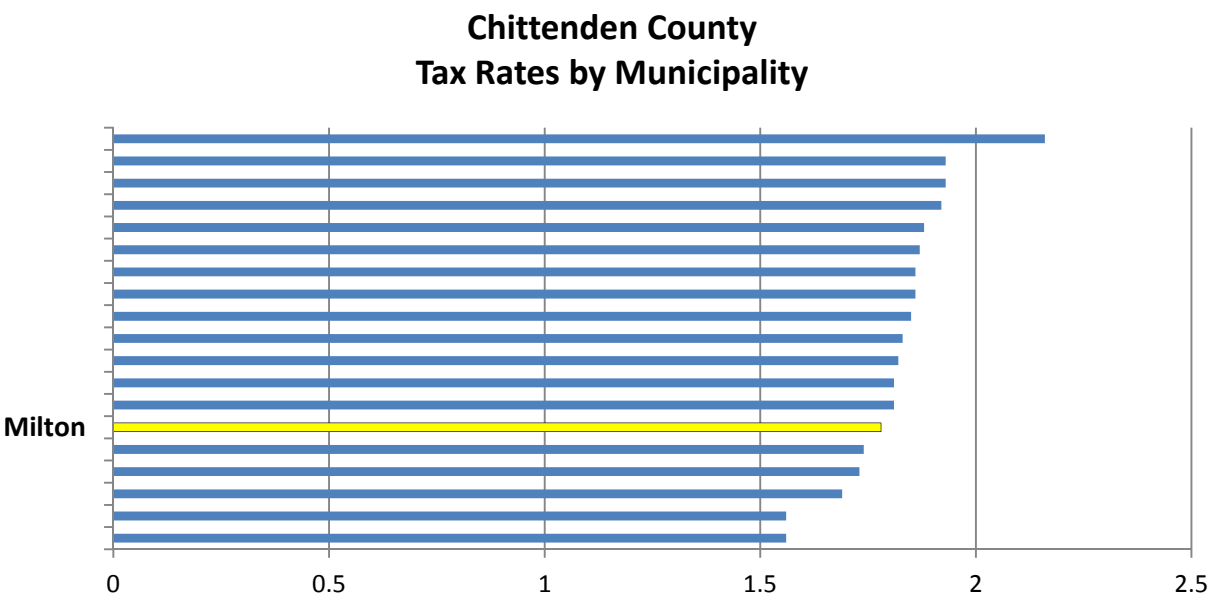


# LOCAL TAXES

*There is no municipal income, sales, machinery, equipment or inventory taxes in Milton. Zero!*

## PROPERTY TAXES

In 2013, Milton had a combined town and school property tax rate of 1.8194. This equates to roughly \$1,819.4 per \$100,000 of valuation. During the past five years, Milton’s combined town and school tax rate has increased by approximately 5 percent, averaging only 1 percent per year. Milton’s competitive and stable tax structure makes the town a business-friendly setting.



## EDUCATION TAXES

Education funding is a hybrid state/local funding system governed by Act 60 and 68. Property tax is the foundation of most education financing in the state. For the purposes of education funding, all real property is classified as either homestead or nonresidential. Generally, homesteads result in a lower tax rate. A statewide education tax is imposed on these two classes of property at different rates. The homestead education tax rate in each municipality depends upon the local per pupil spending. Both the homestead and nonresidential education tax rates are adjusted by the local common level of appraisal of the property.

## TAX STABILIZATION

24 V.S.A. § 2741 allows municipalities to contract for tax stabilization. Although the Town does not have a policy on its application, it has only been deployed on large-scale development leading to significant high-wage employment.

# STATE TAXES

## SALES

The general sales tax rate of 6 percent is imposed on the buyer on the purchase price of tangible personal property, amusement charges, fabrication charges and some public utility charges. There are 46 exemptions from the tax which include medical items, food, manufacturing machinery, equipment and fuel, residential fuel and electricity, clothing and shoes.

## INCOME

Individual Income Tax varies by status and income:  
[www.state.vt.us/tax/individual.shtml](http://www.state.vt.us/tax/individual.shtml)  
Business Entity Income Tax  
[www.state.vt.us/tax/majorvttaxesbusinessentity.shtml](http://www.state.vt.us/tax/majorvttaxesbusinessentity.shtml)  
Vermont Corporate Income Tax  
[www.state.vt.us/tax/majorvttaxescorporate.shtml](http://www.state.vt.us/tax/majorvttaxescorporate.shtml)



# SITE SELECTION & LOCAL PERMITTING

**The Planning and Economic Development Department is here to help guide you through the planning and permitting process. Just ask!**



The Planning Department reviews, issues and enforces a variety of permits. Permitting ensures a uniform minimum standard, protecting you, your investment and the community. Many permits have a fee based upon the type and extent of work, which defray the cost of providing review and inspection services.

The Town's staff knows that navigating land use regulations can be complex. Successful outcomes depend on solid communication and a transparent process. We strive to explain how and why the Town conducts its work, so you can know what to expect.

If you need assistance, or have any comments, questions or suggestions, please contact the Planning and Economic Development Department at 893-1186.

In order to help you locate some potential sites, the Department of Planning and Economic Development needs to know two things:

1. The kind of business you're interested in opening, and
2. What kind of site you're seeking.

From here, we'll be able to walk you through potential sites and explain the development review and permitting process.

The Milton Planning & Economic Development website offers the following useful resources:

- ☐ [Comprehensive Plan](#)
- ☐ [Zoning & Subdivision Regulations](#)
- ☐ [Permit Forms & Fees Schedules](#)
- ☐ [Frequently Asked Questions](#)
- ☐ [Interactive Planning Map](#)

[www.miltonvt.org/departments/planning.html](http://www.miltonvt.org/departments/planning.html)

# STATE PERMITTING

*A state permit specialist can prepare a Project Review Sheet (PRS) as a road map to other state permits you may need. Knowing about the permits that are required before you begin your project can prevent costly delays, saving you time and money.*

Milton is located within Vermont Environmental District 4. The district office has permit specialists available to give you advice about state permits required for your project and help you find the online resources to help you obtain your permit.

## VERMONT ENVIRONMENTAL DISTRICT

4111 West St.  
Essex Junction, VT 05452  
Dept. of Environmental Conservation Permit Specialist.....879-5676

# REAL ESTATE & ZONING

*Milton is also one of the few communities in Chittenden County offering industrial build-out potential and wastewater capacity.*

Milton’s Comprehensive Plan and Zoning Regulations have resulted in affordable commercial, retail and industrial land along US Route 7 and near Interstate 89, including three development zones whose enhanced infrastructure has been funded by Tax Increment Financing.

The Town’s Planning and Economic Development office can, upon request, help you identify sites in Milton’s downtown, commercial, industrial zones and mixed-use zones.

Possible uses include:

- Automotive Sales & Repair
- Bakery/Deli
- Bed & Breakfast
- Child & Adult Care
- Commercial Nurseries
- Convention Center
- Distributing
- Elderly Housing
- Equipment Sales
- Financial Establishments

- Funeral Establishment
- Laundromats & Dry Cleaning
- Lumberyards
- Manufacturing
- Medical Clinics
- Motels
- Offices
- Personal Services
- Planned Unit Developments
- Private/Public Facilities

- Recreation
- Research & Development Labs
- Restaurants
- Retail
- Salvage Yards
- Theatres
- Transportation Facilities
- Traveler Services
- Trucking
- Warehousing

# BUSINESS DEVELOPMENT RESOURCES & FUNDING

## LOCAL

### **Milton Economic Development Commission**

Milton's EDC works to implement strategies to improve Milton's economic climate and can offer a good point of contact if you would like to learn more about the community. For more information, contact the Planning and Economic Development Department at 893-1186.

## STATE

VT Economic Development Authority

[www.veda.org](http://www.veda.org)

VT Community Development

[accd.vermont.gov/strong\\_communities/opportunities/funding/vcdp](http://accd.vermont.gov/strong_communities/opportunities/funding/vcdp)

VT Community Loan Fund

[www.investinvermont.org](http://www.investinvermont.org)

VT Economic Progress Council

[accd.vermont.gov/business/start/vegi/vepc\\_board](http://accd.vermont.gov/business/start/vegi/vepc_board)

Vermont Employment Growth Incentive Program

[accd.vermont.gov/business/start/vegi](http://accd.vermont.gov/business/start/vegi)

Agency of Commerce & Community Development

[accd.vermont.gov](http://accd.vermont.gov)

Department of Tourism & Marketing

[www.vermont.com/businesses/vermont-dept-of-tourism](http://www.vermont.com/businesses/vermont-dept-of-tourism)

State of Vermont Business Portal

[www.vermont.gov/portal/business](http://www.vermont.gov/portal/business)

## REGIONAL

Greater Burlington Industrial Corporation (GBIC)

[www.gbicvt.org](http://www.gbicvt.org)

GBIC Program Guide to Economic Development Providers, Programs and Services in Vermont

[www.gbicvt.org/reports-and-publications/economic-development](http://www.gbicvt.org/reports-and-publications/economic-development)

Lake Champlain Regional Chamber of Commerce

[www.vermont.org](http://www.vermont.org)

The Champlain Initiative

[www.champlaininitiative.com](http://www.champlaininitiative.com)

# BUSINESS DEVELOPMENT RESOURCES & FUNDING

## INSTITUTIONAL

### **Finance & Capital**

Community Capital of Vermont

[www.communitycapitalvt.org](http://www.communitycapitalvt.org)

### **Entrepreneurship**

Vermont Center for Emerging Technologies (VCET)

[www.vermonttechnologies.com](http://www.vermonttechnologies.com)

### **Small Business**

Vermont Small Business Development Center vsbdc.org

[www.vtsbdc.org](http://www.vtsbdc.org)

### **Underrepresented**

Vermont Women's Business Center

[vwbc.org](http://vwbc.org)

### **Green**

Vermont Sustainable Jobs Fund

[www.vsjf.org](http://www.vsjf.org)

### **Large Enterprise**

Vermont Manufacturing Extension Center

[www.vmec.org](http://www.vmec.org)

## **ACKNOWLEDGEMENT**

With the valuable insights of Milton’s Economic Development Commission, Chaired by Brian Palaia, Town Manager, Planning Director, Katherine Sonnick, and the feedback of the Greater Burlington Industrial Corporation Vice-President, Curt Carter, this guide was compiled by Town Planner, Jacob Hemmerick and refined by Ann Janda, Management Fellow for the Town of Milton.